

## Integrated and Comprehensive Solutions for Manufacturing Production Areas

When addressing the needs of the finished manufacturing industry, DuBois looks for integrated and comprehensive solutions to complex problems in the following production areas:

- Machining/Forming
- Surface Cleaning & Finishing
- Paint Booth Maintenance
- Wastewater Treatment

Because DuBois manufactures products and provides services in all of these areas, we understand your objective is to maximize the performance of the entire process, not just one area. What good is...

- a metalworking fluid that provides a great finish and tool life, but cannot be easily removed in your spray washer or immersion system?
- an extraordinary cleaning and pretreatment package for your washer that brilliantly prepares a part for painting, but creates problems for your wastewater treatment system?
- the best paint booth maintenance program if it doesn't have the flexibility to detackify new paints as the finishing needs of your customers change?
- a wastewater treatment system that must operate in such narrow parameters that you cannot modify any of the surface cleaning and finishing systems when your soils or conditions change?

DuBois realizes that the manufacturing process is a never-ending series of compromises that produce the best overall results.

## Plus Superior Water Treatment, Lubrication and Facility Maintenance Programs

Since DuBois is already in your plant to service your production needs, our sales representative is in an excellent position to understand and solve your maintenance needs. For example:

- If DuBois is handling your washer, our sales representative can design and service the proper treatment program for the boilers and cooling towers associated with the production processes.
- If DuBois handles your spray washer and paint booth, our sales representative is in an excellent position to understand the lubrication needs of its conveyor system that is subject to high temperature and water washout.
- If DuBois can solve your complex production and maintenance problems, our sales representative can easily interface with those individuals who handle your maintenance cleaning needs, such as maintenance, steam and floor cleaning.

## Closing The Loop...From Start to Finish

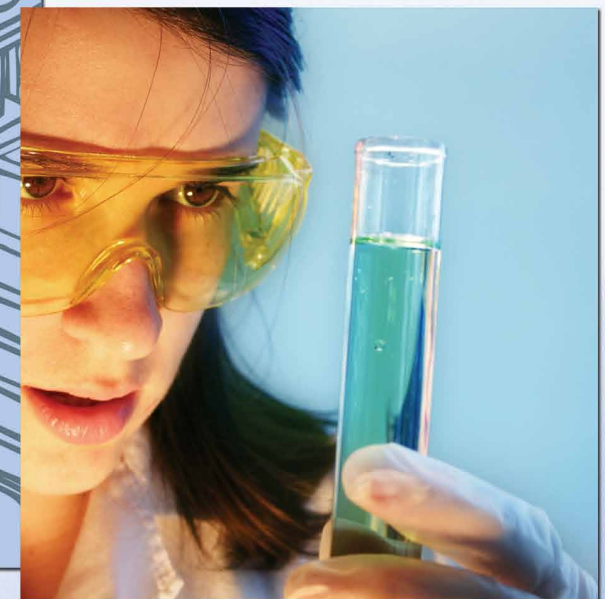
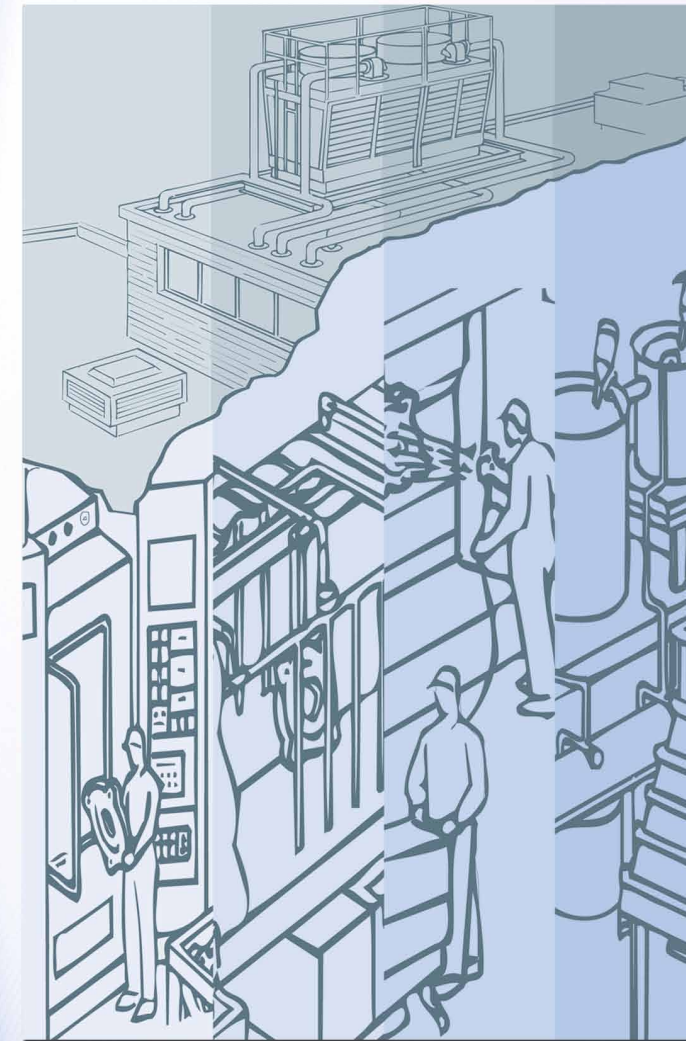
DuBois has over 350 people within its support and R&D staff specifically dedicated to serving the specialty chemical needs of the finished manufacturing industry. We know your needs *from start to finish*. When we audit your facility, we will look at your entire operation, not just your current problem. By taking a comprehensive systems approach, we will help you optimize your entire process, solving problems without creating others.

**DuBois Chemicals**  
3630 East Kemper Road  
Sharonville, OH 45241-2011  
800 438 2647

In Canada  
3450 Ridgeway Drive, Unit 2  
Mississauga, ON L5L 0A2  
866 861 3603

[www.duboischemicals.com](http://www.duboischemicals.com)

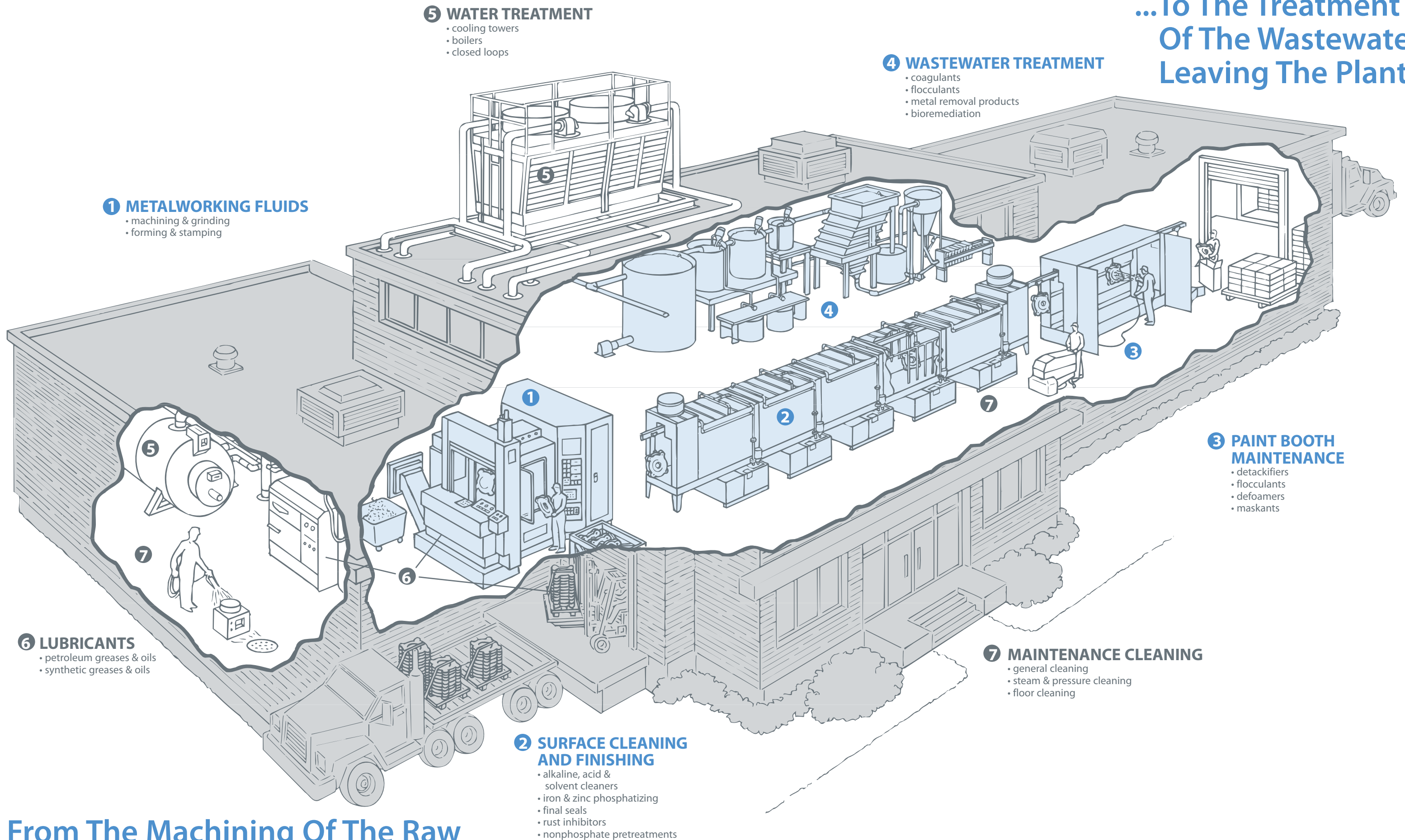
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## Solutions for Manufacturers

**DuBois**  
Sustainable Cleaning Solutions

# ...To The Treatment Of The Wastewater Leaving The Plant



From The Machining Of The Raw  
Stock Coming Into The Plant...